



While the industry evolves, qualified professionals thrive. They're the ones clients ask for by name. The ones management turns to for complex decisions. The ones who see industry change as career advancement waiting to happen. The difference between watching opportunity and seizing it? Developing the right paradigm, mindset and skills competence.

CPS has various pathways you can take to advance your career:

#1 > NQF 4 & 5

The Development Pathway

Build your foundation and specialist expertise

Whether you're starting your career or ready to excel in your current role, these qualifications develop the core competencies and specialist expertise that drive career advancement.

Foundation Level (NQF 4):

- Core Banking and Financial Services (NQF 4)
- Insurance Claims
 Administrator (NQF 4)

Specialist Level (NQF 5):

- Agile Banking Professional (National Certificate in Banking) (NQF 5)
- Leadership Agility in Financial Services (NQF 5)
- Long-Term Insurance Advisor (NQF 5)
- Higher Certificate in Banking (NOE 5)
- · Insurance Underwriter (NQF 5)

#2 > NQF 6

The Expert Pathway

Position yourself amongst the industry's elite

When you're ready to influence strategy and lead complex initiatives, our NQF 6 programmes deliver the advanced competencies that set you apart.

These qualifications enable you to handle high-value corporate relationships, manage sophisticated wealth portfolios, and become the specialist your organisation relies on for critical decisions that drive premium results.

- Business Banking Practitioner (NQF 6)
- · Investment Advisor (NQF 6)
- Organisation Risk Practitioner (NQF 6)
- Advanced Certificate in Leadership (NQF 6)

#3 > SKILLS

Strategic Skills Programmes

Immediate impact and results

These programmes deliver focused development in 3-6 months, making you an impactful professional in your field.

- · Foundations of Value Selling
- Relationship Management (Affluent Market / Business & Commercial / Portfolio Managers / Small Medium Enterprise / Private Bankers)
- Thrive Track Workplace Development
- Branch Manager
 Development Programme
- Digital Transformation (Consultants / Leaders)
- Digital Innovation (Driver / Implementer)
- Sales and Client Experience (Call Centre / Branch) / Sales Outbound Call Centre
- Principles of Sustainable Investments

Designed For Your Success

Professional development shouldn't be a struggle between your career and your learning. After 20 years of working with busy professionals, we've learned exactly what makes the difference between programmes that work and those that don't.

Our graduates tell us the same thing:

I approach my work completely differently now. Clients trust me more. My manager relies on me for complex decisions. I feel like the professional I always wanted to be.

Here's how we make that transformation possible:

The CPS Difference: Designed for your reality

Your life doesn't stop for learning, so why should learning stop for your life?

Our programmes flex around your schedule, not the other way around. Study during lunch breaks, join virtual sessions from your office, complete assignments when it suits you. With minimal facilitated sessions and flexible online learning, every programme is built for professionals who need to keep performing whilst they're developing.

But flexible learning without guidance rarely delivers the results you're after.

That's why all your learning takes place on our CPSLearn® platform, where Al guides your progress whenever you need it. Accessible anytime, anywhere, from your PC, laptop or tablet – with proactive support from our facilitators and intervention when you're struggling.

Most importantly, everything you learn applies immediately.

No theoretical essays about imaginary banks. You'll work on real challenges from your actual workplace, with mentorship that helps you implement what you're learning before you've even finished the programme.

The results speak for themselves

Our graduates don't just get certificates - they get careers.

The numbers tell the story: 40-70% improvement in key performance metrics, faster promotion rates, higher client satisfaction scores, and the kind of professional confidence that comes from truly understanding your craft.

I have met all my sales goals with the help of knowledge and skills from this programme. The confidence it gave me helped me understand customer needs differently.

- Recent Graduate

With 4,800+ professionals currently learning with us and 30,000+ careers already transformed, we've proven that professional development doesn't have to derail your life to change it.

Interested?

All development goes through your Learning & Development team. But we want to hear from you first. Show your interest and help us understand what matters most to your career.

Register your interest via QR code or contact us directly

WhatsApp +27 73 062 9345 | Email study@cps.co.za - we'll work with your L&D team to make it happen.

